



Ontario Glass & Metal Association invites you to attend its upcoming

## 2018 TWO-TOPIC FALL SEMINAR

Thursday, November 15, 2018

Richmond Hill Country Club

Cost: \$60.00 for Members

\$90.00 for Non-members

### Demystifying the Bonding Process with the New Construction Lien Act and Certificate of Recognition (COR)

If you are a glazing contractor, this two-topic lunch and learn could be the most important event you will attend this year. Suppliers to the trade will find it equally valuable. Bonding is a mystery to many in our business. Getting paid anytime is a challenge, but knowing how to protect your business when a project goes sour could be a matter of survival. You'll also learn what is involved in achieving COR accreditation, a requirement that is coming up more and more as a condition of bidding many projects, a requirement that is coming up more and more as a condition of bidding many projects.

#### SPEAKERS:

We are fortunate to have three presenters from bonding experts Petrela, Winter & Associates:

**Roy Ferreira**, Vice-President, with 20 years of managerial roles with Canada's top sureties.

**Woody Brown**, Surety Advisor, with 10 years of experience in the bonding industry.

**Slava Kolmatskyy**, Surety Advisor, spent 5 years with Canada's largest surety before joining PWA.

Discussing the Certificate of Recognition program will be:

**Sobi Ragnathan**, an expert in the field, trainer, and a partner with 4S Consulting.

**WHY YOU SHOULD BE THERE:** How to go about using bonding to your advantage as a sub-contractor or supplier is often largely misunderstood. Topics discussed will include what is bonding and how does it work; how to set up and maximize your bonding as a tool to grow your business; the impact of the new *Construction Act* on bonding; claiming on a bond; and using bonding as a tool to get paid.

COR compliance is becoming a pre-requisite for bidding many projects. This presentation will clearly lay out what is involved, how much time and how many dollars you can expect to spend to achieve it.



## 2018 OGMA FALL SEMINAR ORDER FORM

Our fall seminar is a must-attend for all glazing contractors and design professionals.

DATE: **Thursday, November 15, 2018**  
 REGISTRATION: **11:45 a.m.**  
 LUNCH: **12:00 p.m.**  
 PRESENTATION: **12:30 p.m. to 3:00 p.m.**  
 WHERE: **Richmond Hill Country Club** (Georgian Room)  
**8905 Bathurst St., Richmond Hill, ON**  
 (1.5 kilometers north of Hwy. 407)  
[Click here for map](#)  
 COST: **Members: \$60.00 (incl. HST) per person**  
**Non-members: \$90.00 (incl. HST) per person**  
 INCLUDES: **Lunch**

**YES!** Sign me up! My cheque is enclosed for:

\_\_\_\_\_ Member attendees @ \$60.00 each (\$53.10 + \$6.90 HST included) \$ \_\_\_\_\_

\_\_\_\_\_ Non-member attendees @ \$90.00 each (\$79.65 + \$10.35 HST included) \$ \_\_\_\_\_

Contact name: \_\_\_\_\_ Contact title: \_\_\_\_\_

Company name: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail address: \_\_\_\_\_

Please print clearly	Name	Email Address	Company Name
Attendee 1			
Attendee 2			
Attendee 3			
Attendee 4			

Please email your completed form to **Steve Ringler** at [steve.ogm@bellnet.ca](mailto:steve.ogm@bellnet.ca) by November 9. Fill in the electronic form above, print and mail the form along with your cheque payable to the **Ontario Glass & Metal Association** to:

Steve Ringler  
 Ontario Glass & Metal Association  
 1011 Upper Middle Rd. E., Ste. 1210  
 Oakville, ON L6H 5Z9  
 Re: 2018 Fall Seminar

**We have a limited number of openings, so please reply early to avoid disappointment.**